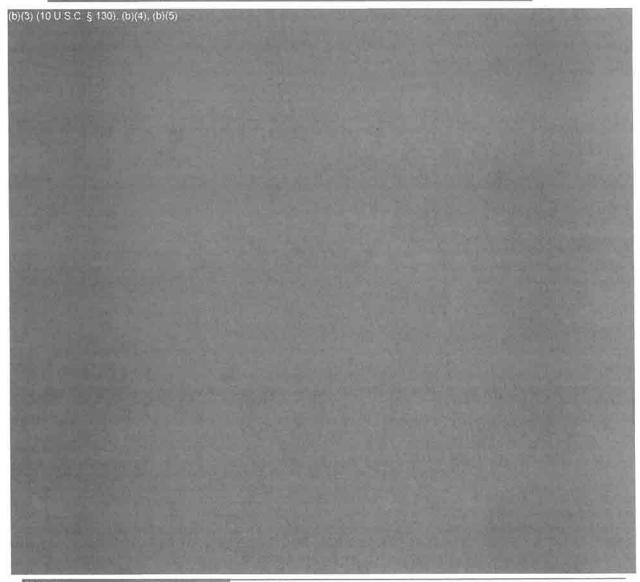


Kimerly DeBois-Sousa Contracting Officer US SOCOM/SOAL-KB 7701 Tampa Point Boulevard MacDill AFB, FL 33621-5323

Email: deboisk@socom.mil

Re: (b)(4), (b)(5)



Pages 2 through 25 redacted for the following reasons:

(b)(3) (10 U.S.C. § 130), (b)(4), (b)(5), (b)(6)



INDIVIDUAL SMALL BUSINESS SUBCONTRACTING PLAN

(b)(4)

Solicitation No. H92222-04-R-0024

July 29, 2004 Updated October 22, 2004

Submitted to: USSOCOM/SOAL-KBC 7701 Tampa Point Blvd MacDILL AFB, FL 33621-5323

> Submitted by: FLIR Systems, Inc. 25 Esquire Road N. Billerica, MA 01824

1. REFERENCES

- (a) FAR 19.7 -- The Small Business Subcontracting Program (OCT 2000)
- (b) FAR 52.219-9 -- Small Business Subcontracting Plan (OCT 2000)
- (c) DFARS 252.219-7003 -- Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan (DoD Contracts) (APR 1996)
- (d) U.S. Special Operations Command Solicitation H92222-04-R-0024

2. PURPOSE

FLIR Systems Inc. (FLIR), submits this subcontracting plan (the Plan) in compliance with the policy of the United States Government that Small Businesses, Small Disadvantaged Businesses, Women Owned Small Businesses, Hub zone Small Business, Veteran Owned Small Business, and Service Disabled Veteran-Owned Small Business Concerns be given the maximum practicable opportunity to participate as subcontractors in the performance of contracts awarded by any Federal Agency. References (a), (b) and (c) were used in preparation of this plan.

(b)(4)

3. DEFINITIONS

A. Small Business Concern (SB)

The term "Small Business Concern" shall mean a small business as defined pursuant to Section 3 of the Small Business Act and relevant regulations promulgated pursuant therein.

B. Small Disadvantaged Business Concern (SDB)

The term "Small Business Concern owned and controlled by socially disadvantaged individuals" or "small disadvantaged business concern" shall mean a small business concern—

- which at least 51 percent owned and controlled by one or more socially and economically disadvantaged individuals; or in the case of any publicly owned business, at least 51 percent of the stock is owned by one or more socially and economically disadvantaged individuals; and
- (2) whose management and daily business operations are controlled by one or more of such individuals. FLIR Systems presumes that socially and economically disadvantaged individuals include African-Americans, Hispanic Americans, Native Americans, Asia-Pacific Americans, subcontinent Asian Americans, Indian Tribes and Native Hawaiian organizations and other minorities, or any

- other individual found to be disadvantaged by the SBA pursuant to Section 8 (a) of the Small Business Act.
- (3) Includes historically black colleges and universities that meet the requirements of 34 CFR Section 608.2 and any nonprofit research institution that was an integral part of such a college or university before November 14, 1986.
- (4) Minority institutions meeting Section 1-46(3) of the Higher Education Act of 1965 (20 U.S.C.1135d-5(3)) along with Hispanic-serving institutions as defined in section 316(b)(1) of such Act (20U.S.C.1059c(b)(1)).
- (5) Work preformed on Indian lands or in joint venture with an Indian tribe or a tribally-owned corporation that meets the 10 U.S.C.2323A requirements will be credited under SDB category.
- (6) Workshops approved by the committee for Purchase from People who are blind or severely disabled (41 U.S.C46-48), will be counted toward the Contractor's small business goal
- (7) Mentor firms under the Pilot Mentor-Protégé Program established under section 831 of Pub.L.101-510, as mended, will be counted toward the SDB goal. Protégé firms which are qualified organizations employing the severely handicapped: and former protégé firms that meet the criteria in Section 831(g)(4) of Pub.L.101-510.
- (8) has required SBA written certification of SDB classification.

C. Women-Owned Small Business Concern (WO)

The term "women-owned small business concern" means a business that is at least 51% owned by women who also control and operate it. "Control in this context means exercising the power to make policy decisions. "Operate" in this context means being actively involved in day-to-day management. "Women" means all women business owners.

D. Hub zone Small Business Concern (HUBZone)

The term "HUB zone small business concern" means a business that is in an underutilized business zone. Eligible areas cover more than 7,000 urban census tracts, 900 rural areas, and every federally recognized Native American Reservation, and have required SBA written certification of HUB zone status.

E. Veteran Owned Small Business (VOSB)

The term "veteran-owned small business concern" means a business that is at least 51% owned by veteran who also controls and operates it.

F. Service Disabled Veteran-Owned Small Business (SDVOSB)

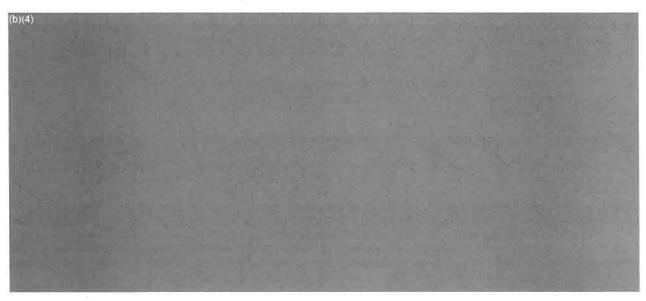
The "Term Service Disabled Veteran-Owned Small Business" means a business that is at least 51% owned by service disabled veteran who also control and operate it.

G. Subcontract

Pages 29 through 31 redacted for the following reasons:

(b)(4), (b)(6)

7. FLOW DOWN OF SUBCONTRATING CLAUSES AND SECOND TIER SUBCONTRACTING PLAN REQUIREMENTS

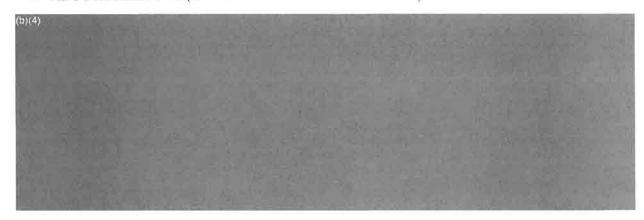


8. COMPLIANCE REPORTING

FLIR will submit Standard Form 294 to the responsible DCMA and the SBA. FLIR will cooperate fully with all reasonable and appropriate surveys or studies required by the contracting agency , cognizant DCMA office or the SBA in determining program compliance provided that FLIR does, however, expressly reserve the right to designate as confidential, proprietary portions of any information submitted in or pursuant to all such reports, surveys or studies.

Reporting Period	Report Due	Due Date
October 1 - September 30	SF-294	October 30

9. RECORDKEEPING (GOVERNMENT'S FISCAL YEAR)



Page 33 redacted for the following reason:

(b)(4), (b)(5)